



SOFTWARE as a SERVICE

(aka SaaS/Cloud)

SUBSCRIPTION ASSISTANCE

THE SERVICE

Leverage our years of experience overseeing complex relationships with SaaS providers, to help you get the most measurable value from your technology subscriptions.

Partnering with the GreenMerits team gives you an insider's view to the SaaS industry, which helps uncover and make sense of the nuances associated with how technology companies structure their relationship with you.

Consider:



What is your level of confidence when it comes to successfully creating a **new**, mutually beneficial, contractual relationship with a SaaS provider?



What about when it's time to **renew**? Have you clearly achieved the benefits that were expected when you first subscribed to their solution?

Our Value-First approach along with Real-Time coaching means you'll be in a much better position during your new or renewal discussions with a SaaS provider.

Some of the advantages of having us on your team include:



Realize Benefits Sooner



Save More Money



Reduce Your Risk



Happier Stakeholders

Let us help you get the most out of your SaaS Subscriptions. Contact our team at:

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